Center for Environmental Health

FINANCIAL STATEMENTS

December 31, 2022

(WITH COMPARATIVE TOTALS AS OF DECEMBER 31, 2021)

Contents

Independent Auditors' Report	1-2
Financial Statements	
Statement of Financial Position	3
Statement of Activities	4
Statement of Cash Flows	5
Statement of Functional Expenses	6
Notes to the Financial Statements	7-17



Certified Public Accountants for Nonprofit Organizations

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Center for Environmental Health Oakland, California

Opinion

We have audited the accompanying financial statements of Center for Environmental Health (the Organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, cash flows and functional expenses, for the year then ended, and the related notes to the financial statements. In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Center for Environmental Health as of December 31, 2022, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we: Exercise professional judgment and maintain professional skepticism throughout the audit. Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed. Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements. Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

Croshy + Kaneda CPAS LLP

We have previously audited the Organization's 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated May 26, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Oakland, California

September 19, 2023

Statement of Financial Position December 31, 2022

 $(With\ Comparative\ Totals\ as\ of\ December\ 31,2021)$

		2022	2021
Assets			
Assets			
Cash and cash equivalents	\$	1,125,376	\$ 1,002,938
Investments (Note 3)		4,109,617	6,389,061
Accounts receivable, current		282,093	22,873
Contributions receivable (Note 5)		567,218	938,792
Prepaid expenses and deposits		62,183	69,624
Property and equipment, net (Note 6)		52,496	49,924
Right of use asset - operating lease		394,828	607,959
Total Assets	\$	6,593,811	\$ 9,081,171
Liabilities and Net Assets			
Liabilities			
Accounts payable and accrued expenses	\$	481,221	\$ 143,305
Accrued paid time off		109,979	112,768
Operating lease liability (Note 8)		328,994	629,809
Deferred revenue (Note 7)		578,577	862,015
Total Liabilities		1,498,771	1,747,897
N. A. A.			
Net Assets			
Without donor restrictions		000 002	2 507 070
Undesignated		900,003	3,587,970
Board designated reserve		2,800,000	2,300,000
Total Without Donor Restrictions		3,700,003	5,887,970
With donor restrictions (Note 10)		1,395,037	1,445,304
Total Net Assets	Φ.	5,095,040	7,333,274
Total Liabilities and Net Assets	\$	6,593,811	\$ 9,081,171

Statement of Activities For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

Without Donor With Donor Total Restrictions Restrictions 2022 2021 **Support and Revenue** Support Grants \$ 589,320 \$ 916,000 \$ 1,505,320 \$ 2,139,049 Contributions 495,437 137,850 633,287 777,929 1,084,757 1,053,850 2,138,607 2,916,978 **Total Support** Revenue Awards and settlements 1,070,365 1,070,365 672,429 Testing and other fees 438,188 438,188 184,246 Other 42,246 42,246 14,279 1,550,799 Total Revenue 1,550,799 870,954 Support provided by expiring time and purpose restrictions 1,104,117 (1,104,117)3,689,406 3,739,673 (50,267)3,787,932 Total Support and Revenue **Expenses Program** 4,028,699 4,028,699 2,976,503 Management and general 601,201 601,201 265,601 Fundraising 780,693 780,693 891,906 **Total Expenses** 5,410,593 5,410,593 4,134,010 Change in Net Assets from operations (1,670,920)(50,267)(1,721,187)(346,078)247,760 Investment activity, net (Note 3) (517,047)(517,047)Change in Net Assets (2,187,967)(50,267)(2,238,234)(98,318)Net Assets, beginning of year 5,887,970 1,445,304 7,333,274 7,431,592

3,700,003

\$ 1,395,037

\$ 5,095,040

\$ 7,333,274

Net Assets, end of year

Statement of Cash Flows For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

		2022		2021
Cash flows from operating activities				
Change in net assets	\$	(2,238,234)	\$	(98,318)
Adjustments to reconcile change in net assets to				
net cash provided (used) in operating activities				
Depreciation		27,563		34,410
Donated stock		(7,603)		(7,426)
Investment activity, net		517,047		(247,760)
Change in assets and liabilities:				
Accounts receivable		(259,220)		576,337
Contributions receivable		371,574		(604,562)
Prepaid expenses		7,441		(9,006)
Change in operating lease assets and liabilities		(87,684)		(42,427)
Accounts payable and accrued expenses		337,916		22,660
Vacation accrual		(2,789)		16,221
Deferred revenue		(283,438)		(35,516)
Net cash provided (used) by operating activities		(1,617,427)		(395,387)
Cash flows from investing activities				
Purchase of fixed assets		(30,135)		(19,619)
Purchase of investments		(30,133)		(570,000)
Proceeds from sale of investments		1,770,000		563,639
Net cash provided (used) by investing activities		1,739,865		(25,980)
Tion taken provided (asset) of investing activities		1,700,000		(=2,,,,,,,,
Net change in cash and cash equivalents		122,438		(421,367)
Cash and cash equivalents, beginning of year		1,002,938		1,424,305
Cash and cash equivalents, beginning of year	-	1,002,936		1,424,303
Cash and cash equivalents, end of year	\$	1,125,376	\$	1,002,938
Complemental information				
Supplemental information	ø		ф	710 (15
Right-of-use assets obtained in exchange for lease liabilities	\$	7, (02	3	718,645
Donated stock	\$	7,603	\$	7,426

Statement of Functional Expenses For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

		Management		To	otal
	Program	and general	Fundraising	2022	2021
Salaries	\$ 2,151,394	\$ 180,166	\$ 475,462	\$ 2,807,022	\$ 2,226,425
Retirement benefits	57,004	7,491	14,859	79,354	74,019
Other employee benefits	116,831	9,784	25,820	152,435	177,980
Payroll taxes	161,794	13,549	35,757	211,100	170,793
Total personnel	2,487,023	210,990	551,898	3,249,911	2,649,217
Grants	19,206	-	-	19,206	-
Professional fees	795,801	167,380	43,459	1,006,640	764,225
Staff recruitment and training	50,749	110,723	65,175	226,647	50,940
Research and testing services	175,995	-	-	175,995	69,690
Advertising and promotion	4,000	645	-	4,645	868
Supplies and office expense	88,247	7,392	19,503	115,142	118,170
Information technology	41,833	11,616	13,879	67,328	44,771
Occupancy	161,294	44,789	53,513	259,596	263,052
Travel and meals	54,974	956	11,964	67,894	5,521
Conferences and meetings	71,284	6,158	820	78,262	33,205
Depreciation	15,960	5,625	5,978	27,563	34,410
Insurance	-	30,042	-	30,042	18,419
Dues, service fees and other	62,333	4,885	14,504	81,722	81,522
Total expenses by function	\$ 4,028,699	\$ 601,201	\$ 780,693	\$ 5,410,593	\$ 4,134,010

Notes to the Financial Statements For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

NOTE 1: NATURE OF ACTIVITIES

Center for Environmental Health (the Organization or CEH) is a California nonprofit public benefit corporation, which was organized to protect the public from toxic chemicals.

Enforcing the Law to Protect People from Illegal Toxic Threats

CEH uses California's Proposition 65 law (the Safe Drinking Water and Toxic Enforcement Act of 1986) and other laws to force corporations to stop exposing people to toxic chemicals.

Creating Sound Public Policy to Protect People from Toxic Chemicals

CEH works with coalitions, other non-profit organizations, and local, state, and federal agencies (1) to help the government draft, implement, and enforce sensible public health regulations on toxic chemicals and (2) to protect existing environmental health protections from industries' ongoing attempts to weaken them.

Protecting People from Toxic, Endocrine Disrupting Chemicals (EDCs)

CEH identifies sources of exposures to chemicals that harm people's health and development by interfering with natural hormones. The program also eliminates these exposures by (1) creating incentives for manufacturers to make safer products, (2) educating consumers about the health threat posed by EDCs, and (3) supporting public policies that protect people from EDCs.

NOTE 2: SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Net Assets

The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

Net assets without donor restrictions – are resources available to support operations. The only limits on the use of the net assets are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions – are resources that are restricted by a donor for use for a particular purpose or in a particular period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other

Notes to the Financial Statements For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

donor-imposed restrictions are perpetual in nature; there were no restrictions of this nature as of December 31, 2022.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor-imposed restrictions. Net assets restricted for acquisition of building or equipment (or less commonly, the contribution of those net assets directly) are reported as net assets with donor restrictions until the specified asset is placed in service by the Organization, unless the donor provides more specific directions about the period of its use.

Accounting for Contributions

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in net assets without donor restrictions unless the contributed assets are specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions. Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as restricted until payment is due, unless the contribution is clearly intended to support activities of the current fiscal year. Conditional promises are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

Accounting for Revenue

The Organization recognizes revenue as performance obligations are satisfied.

Revenue is recognized over time for cost reimbursement contracts as eligible expenses are incurred if other conditions of the contract are satisfied. Revenue from agreements that include milestones and milestone payments are recognized over time as milestones are reached. Revenue from agreements based on hourly rates are recognized over time as time is expended if the Organization expects it will have an enforceable right to payment for such amounts. Revenue is recognized based on estimated progress towards complete satisfaction of the performance obligation if the Organization can reasonably measure such progress. If the Organization's efforts are expended evenly throughout the performance period, the Organization may recognize revenue on a straight-line basis over such a period.

Revenue is recognized at a point in time when goods or services are provided to customers and the Organization is not required to provide additional goods or services or if the above criteria are not met.

The Organization tracks contract assets representing earned amounts that are not yet receivable separately from accounts receivable, if any. As a practical expedient the Organization disregards the effects of potential financing components if the period between payment and performance is one year or less.

Notes to the Financial Statements For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

Awards and Settlements

The Organization recognizes revenue related to awards and settlements at the point in time settlement agreements receive approval by a court having jurisdiction over the related matter or when a final out of court agreement is reached and approved by all parties. Settlement agreements may include additional settlement payments, which are reserved for future activities with a clear and substantial nexus with the defendant's violation of statute. These additional settlement payments are recorded as deferred revenue until the Organization expends the funds in compliance with the settlement agreement. Settlement agreements may include payments to government agencies or law firms that assisted in the matter, such amounts are generally paid directly to such parties and are not recognized on the Organization's financial statements.

Testing and Other Fees

The Organization recognizes revenue for testing and other fees over time as the related work is performed. Funding may come from contracts and performance grants as well as from settlements and awards activity. Testing and other fee revenue is recognized as work is performed based on billable staff time, external legal counsel costs and costs of testing.

Income Taxes

The Internal Revenue Service and the California Franchise Tax Board have determined that the Organization is exempt from federal and state income taxes under IRC 501(c)(3) and California RTC 23701(d). The Organization has evaluated its current tax positions as of December 31, 2022 and is not aware of any significant uncertain tax positions for which a reserve would be necessary. The Organization's tax returns are generally subject to examination by federal and state taxing authorities for three and four years, respectively, after they are filed.

Contributed Services

Contributed services are reflected in the financial statements at the fair value of the services received only if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. There were no contributed services that met the criteria for recognition for the year ended December 31, 2022.

Accounts Receivable

Accounts receivable are primarily unsecured non-interest-bearing amounts due from settlements which the Organization has been awarded. The Organization considers all accounts receivable to be fully collectible at December 31, 2022. Accordingly, no allowance for doubtful accounts was deemed necessary. If amounts become uncollectible, they are charged to expense in the period in which that determination is made.

Contributions Receivable

Contributions receivable including grants and pledges receivable are unconditional promises to give that are recognized as contributions when the promise is received. Contributions receivable that are expected to be collected in less than one year are reported

Notes to the Financial Statements For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

a net realizable value. Contributions receivable that are expected to be collected in more than one year are recorded at fair value at the date of promise. That fair value is computed using a present value technique applied to anticipated cash flows. The Organization considers all contributions receivable to be fully collectible at December 31, 2022. Accordingly, no allowance for doubtful accounts was deemed necessary. If amounts become uncollectible, they are charged to expense in the period in which that determination is made.

Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all money market funds and other highly liquid investments with original maturities of three months or less when purchased to be cash equivalents. Cash and cash equivalents held in investments accounts for investment purposes are treated as part of investment balances for purposes of the statement of cash flows.

Property and Equipment

Property and equipment purchased by the Organization is recorded at cost. The Organization capitalizes all expenditures for property and equipment over \$5,000; the fair value of donated fixed assets is similarly capitalized. Depreciation is computed using the straight-line method over the estimated useful lives on the property and equipment or the related lease terms as follows:

Furniture and equipment 3-5 years
Website and software 3 years
Leasehold improvements 4 years

Expenditures for major renewals and betterments that extend the useful lives of the property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred. Management reviews long-lived assets for impairment when circumstances indicate the carrying amount of the asset may not be recoverable.

Accrued Rent

Certain of the Organizations leases may include non-level payment terms or rent-free periods. The Organization recognizes rental expense for minimum lease payments from operating leases on a straight-line basis over the lease term, including any additional cancelable option periods where failure to exercise such options would result in an economic penalty. Consistent with this policy rent expense is recorded beginning at the start of the Organization's use of the property or build-out period during which time the Organization may not make rent payments.

Notes to the Financial Statements For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

Expense Recognition and Allocation

The cost of providing the Organization's programs and other activities is summarized on a functional basis in the statement of activities and statement of functional expenses.

Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions using a reasonable allocation method that is consistently applied as follows:

Salaries and wages, benefits, and payroll taxes are allocated based on semi-monthly timesheets prepared by employees or their supervisors, who report their effort by functional area.

Shared costs (such as occupancy, office management, information technology, supplies, equipment rental, depreciation, and telecommunications) are allocated to functional areas on the basis of full-time equivalents.

Management and general activities include the functions necessary to provide support for the organization's program activities. They include activities that provide governance (Board of Directors), oversight, business management, financial recordkeeping, budgeting, legal services, human resource management, and similar functions that ensure an adequate working environment and an equitable employment program.

Fundraising activities include publicizing and conducting fundraising campaigns; maintaining donor lists; conducting special fundraising events; and other activities involved with soliciting contributions from corporations, foundations, individuals, and others.

Fundraising costs are expensed as incurred, even though they may result in contributions received in future years. The organization generally does not conduct its fundraising activities in conjunction with its other activities. In the few cases in which it does, such as when the annual report or donor acknowledgements contain requests for contributions, joint costs have been allocated between fundraising and general and administrative expenses in accordance with standards for accounting for costs of activities that include fundraising. Additionally, advertising costs are expensed as incurred.

Retirement Plan

The Organization has a defined contribution plan as established under Internal Revenue Code Section 401(k) (the Plan). Employees become eligible for participation after six months of employment. The Organization matches employee contributions up to 5% of compensation and contributions are 100% vested.

Recent Accounting Pronouncements

In September 2020, the FASB issued ASU 2020-07, Presentation and Disclosures by Notfor-Profit Entities for Contributed Nonfinancial Assets. This update was designed to increase the transparency of contribution nonfinancial assets through enhancements to presentation and disclosure. The update requires that in-kind contributions be presented as a separate line on the statement of activities, disaggregate in-kind contributions by

Notes to the Financial Statements For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

category, describe whether contributed nonfinancial assets were monetized or utilized, disclose policies for monetization rather than utilization (if any), donor-imposed restrictions related to in-kind contributions and describe the valuation techniques used to arrive at a fair value measure of value of donated items. The Organization's adoption of this update did not have a material impact on the Organizations financial statements.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). This update supersedes much of the existing authoritative guidance for leases. The update requires lessees, among other things, to recognize right-of-use assets and liabilities on their balance sheet for all leases with lease terms longer than twelve months. Further related updates included ASU No. 2018-01, ASU No. 2021-05 and additional modifications and clarifications. The adoption of this standard increased the Organization's right of use asset balances as well as related operating lease liability balance. The Organization opted to adopt the following expedients and elections with respect to these updates: To not reassess prior conclusions with respect to (i) whether an arrangement is or contains a lease, (ii) lease classification and (iii) initial direct costs for leases that commence prior to the adoption date of the new standard; To use hindsight with respect to determining the lease term; To exclude leases that (a) have a lease term of 12 months or less and (b) do not contain a reasonably certain purchase option; To combine non-lease components with related lease components. The adoption of this update increased assets and liabilities by \$607,959 and had no material impact on the Organization's net assets for the year ended December 31, 2021.

Prior Year Summarized Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2021, from which the summarized information was derived.

Reclassifications

Certain accounts in the prior year's summarized information have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

Subsequent Events

The Organization has evaluated subsequent events and has concluded that as of September 19, 2023, the date that the financial statements were available to be issued, there were no significant subsequent events to disclose.

Notes to the Financial Statements For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

NOTE 3: INVESTMENTS

Investments, measured at fair value, consisted of the following at December 31:

	<u>2022</u>	<u>2021</u>
Cash and cash equivalents	\$ 180,559	\$ 1,066,505
Certificates of deposit	249,696	999,721
Fixed income	2,505,871	2,852,424
Equities	1,173,491	1,470,411
Total	<u>\$ 4,109,617</u>	<u>\$ 6,389,061</u>
Investment activity consisted of the following	ng at December 31:	
	<u>2022</u>	2021
Y	A 00 0==	A 00.40.

	<u>2022</u>	<u>2021</u>
Interest and dividends	\$ 82,977	\$ 83,135
Realized and unrealized gains (loss)	(572,101)	193,240
Less: Investment fees	(27,923)	 (28,615)
Total	<u>\$ (517,047)</u>	\$ 247,760

Fixed Income Ratings and Duration

Ratings (omitting +/-) for the Organization's bond holdings using Standard and Poor's or equivalent, were as follows as of December 31, 2022:

AAA	\$	167,725
AA		871,679
A		715,589
BBB		750,878
Total	\$ 2	2,505,871

The prices of fixed-income securities may be sensitive to changes in interest rates. The Organization's fixed income holdings mature in 1 year to 9 years as of December 31, 2022.

NOTE 4: FAIR VALUE MEASUREMENTS

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Organization determines the fair values of its assets and liabilities based on a fair value hierarchy that includes three levels of inputs that may be used to measure fair value. Certain investments are recorded at values that approximate fair value due to their short-term nature such as cash and cash equivalents.

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date.

Level 2 - Inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly.

Level 3 - Unobservable inputs for the assets or liability.

Notes to the Financial Statements For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

Fair values inputs of assets measured on a recurring basis as of December 31, 2022:

	Level 1	Level 2	<u>Total</u>
Cash and cash equivalents	\$ 180,559	\$ -	\$ 180,559
Certificates of deposit	-	249,696	249,696
Fixed income			
Corporate bonds	-	1,819,237	1,819,237
Government bonds	-	686,634	686,634
Equities			
Consumer goods	220,171	-	220,171
Financial services	194,089	-	194,089
Healthcare	148,962	-	148,962
Materials and industrial	238,996	-	238,996
Real estate	19,258	-	19,258
Technology	314,162	-	314,162
Telecomm and utilities	37,853		37,853
Total	<u>\$ 1,354,050</u>	<u>\$ 2,755,567</u>	<u>\$4,109,617</u>

The Organization uses the following methods to determine the fair value of its investments with fair values based on level 2 inputs.

Certificates of deposit – Based on the values shown on the Organization's investment statements on the last trading day of the year. The Organization's broker reports such values based on pricing service inputs including inputs from third parties.

Bond holdings - Based on the values shown on the Organization's investment statements on the last trading day of the year. The Organization's broker may report such values based on pricing service inputs including inputs from third parties. The Organization works to avoid holdings with stale pricing indicators.

NOTE 5: CONTRIBUTIONS RECEIVABLE

Contributions receivable at December 31, 2022 are expected to be realized in the following periods:

Less than one year	\$ 455,506
Between one to two years	118,356
Less discount to present value	(6,644)
Total	\$ 567.218

The Organization used a discount rate 5.25% to discount contributions receivable to present value.

Notes to the Financial Statements For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

NOTE 6: PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31:

	<u>2022</u>	2021
Furniture and equipment	\$ 133,155	\$ 103,018
Website and software	56,680	56,680
Leasehold improvements	10,132	10,132
Less accumulated depreciation	(147,471)	(119,906)
Total	\$ 52,496	\$ 49,924

NOTE 7: DEFERRED REVENUE

Deferred revenue represents a combination of unexpended additional settlement payments from Proposition 65 enforcement plus advance payments for compliance testing of fashion accessories. Revenue is recognized when the Organization incurs expenses for the related activities. Deferred revenue activity was as follows for the year ended December 31, 2022:

Beginning balance	\$ 862,015
New deferred revenue	796,704
Revenue recognized	(1,080,142)
Ending balance	<u>\$ 578,577</u>

NOTE 8: COMMITMENTS

The Organization is party to a lease for office space in Oakland which expires January 2024. Future minimum lease payments are as follows for the years ending December 31:

2023	\$	312,253
2024		26,486
Less amounts considered interest	_	(9,745)
Total	\$	328,994
Weighted-average remaining lease term		1.1 years
Weighted-average discount rate		5.0%

Rent payments for the years ended December 31, 2022 and 2021 totaled \$317,584 and \$263,052, respectively.

NOTE 9: CONTINGENCY

Compliance with Donor Restrictions

Certain grant awards and donations require the fulfillment of certain conditions as set forth in the instrument of grant. Failure to fulfill the conditions could result in the return of the funds to the grantors. The Organization deems this contingency remote since by accepting the grants and their terms, it has accommodated the objectives of the Organization to the provisions of the grants. The Organization's management is of the opinion that the Organization has complied with the terms of all grants.

Notes to the Financial Statements For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

NOTE 10: NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consisted of the following as of December 31:

	<u>2022</u>	<u>2021</u>
Purpose restricted	\$ 1,231,097	\$ 1,223,462
Time restricted	163,940	221,842
Total	<u>\$ 1,395,037</u>	<u>\$ 1,445,304</u>

NOTE 11: CONCENTRATIONS

Concentration of Credit Risk

At times, the Organization may have deposits in excess of federally insured limits. The Organization may be subject to credit risk or delayed fund access for amounts in excess of insured limits in the event of bank failure.

Contribution Receivable

Contribution receivable are amounts due which the Organization has been awarded. Approximately 29% of contribution receivable were from one funder as of December 31, 2022.

Support

Two foundation funders provided approximately 62% of total support during the year ending December 31, 2022.

NOTE 12: DONOR ADVISED FUND

The Organization serves as an advisor to the Community Environmental Action & Justice Fund, a donor advised fund held at a local community foundation. The Organization's policy is to contribute a portion of its legal settlement fees to this fund. The amount of the contribution is determined annually. For the year ended December 31, 2022, no contribution was made. Such funds are the property of the community foundation until granted out to grant recipients. The Organization has formed a committee of environmental justice stakeholders to recommend grants to the community foundation. The balance of the fund was \$112,738 and \$126,197 at December 31, 2022 and 2021, respectively.

NOTE 13: CONDITIONAL PROMISES TO GIVE

In addition to the activity reflected on the financials, the Organization received multi-year conditional grants that were not recognized in the financial statements pending satisfaction of the related grant conditions. As of December 31, 2022 conditional grants consisted of the following:

<u>Grant</u>	<u>Award</u>	Recognized	Remaining
Grant I	\$1,800,000	\$600,000	\$1,200,000
Grant II	\$1,500,000	\$1,200,000	\$300,000
Grant III	\$300,000	\$100,000	\$200,000

Notes to the Financial Statements For the Year Ended December 31, 2022 (With Comparative Totals for the Year Ended December 31, 2021)

NOTE 14: LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of December 31, 2022 are:

Cash and cash equivalents	\$ 1,125,376
Investments	4,109,617
Accounts receivable, current portion	282,093
Contributions receivable, current portion	455,406
Less purpose-restricted net assets	(1,231,097)
Less board designated reserve	(2,800,000)
Total	\$ 1,941,395

Available liquid assets include both funds without donor restrictions and those with donor time restrictions available for use within one year. Funds with long-term donor restrictions and those with board designations are excluded because those amounts are considered illiquid. However, in case of need, the board of directors may appropriate resources from board designated funds.

The Organization's working capital and cash flows vary during the year based on the timing of grant awards and legal settlements, as well as seasonal variations attributable to special events and a concentration of contributions received at year-end. As part of the Organization's liquidity management plan, the Organization invests cash in excess of immediate requirements in accordance with its investment policy.